



For all life's journeys

Employment Opportunity

We are inviting suitably qualified nationals of Trinidad and Tobago apply for the following position:

GENERAL MANAGER - RETAIL AND INDUSTRIAL FUELS

The General Manager - Retail and Industrial Fuels will lead the Retail and Industrial Fuels Business Unit (BU) to achieve "best in class" levels of availability, reliability, product-quality, service, efficiency and profitability in the distribution of vehicle fuels and related products to the people and businesses of Trinidad and Tobago.

RESPONSIBILITIES:

- Develop compelling, competitive and pragmatic customer value propositions and strategies for the Retail and Industrial (R&I) fuel distribution business.
- Muster and manage appropriate human, financial, technical, brand, suppliers and other resources to implement the BU's strategy.
- Manage the on-going operations and development of the Business Unit's infrastructure to fulfil the mandate of the role
- Design and implement sound governance and risk management mechanisms to ensure the integrity and sustainability of the fuel distribution business.
- Collaborate with other NP leaders to maximize the overall performance and welfare of NP.
- Provide active, inspiring and effective leadership to the Business Unit team, its suppliers, its customers and its other key stakeholders.
- Stay well informed about the needs, desires, perceptions and opinions of the Business Unit's target markets, and the activities and intentions of NP's R&I fuel business competitors.
- Develop and recommend strategic plans, operational plans and budgets for the activities and resources required to develop, grow and sustain the business in alignment with NP's overall corporate strategy.
- Actively direct and manage the Business Unit's staff in accordance with NP policies and practices to acquire, develop and retain the skills, knowledge and attitudes required to operate a "best in class" R&I fuel distribution business.
- Actively direct and manage the marketing of appropriate products, services and brands in alignment with NP's overall brand strategy.
- Actively direct, manage, refine or reengineer, and maintain the Business Unit's Business Model and related technological, Civil and other physical infrastructure in support of the Business Unit's strategies and plans.
- Actively direct and manage the development and maintenance of relationships with strategic business partners and suppliers.
- Develop, maintain, utilize and direct the utilization of appropriate and effective management information sources, strategy management practices and operational performance management practices.
- Develop, maintain, utilize and direct the utilization of appropriate governance, risk management and health and safety practices to protect the Business Unit's human, financial and physical assets.
- Participate actively, fully, objectively and collaboratively in leading NP in the execution of its Corporate Strategy and the achievement of its strategic and operational business objectives.

QUALIFICATIONS:

- First Degree in Business Management, Marketing or Engineering (preferably Chemical or Petroleum).
- Master's degree in Business Administration or Marketing will be highly valued.
- A suitable combination of education and experience will also be considered.

EXPERIENCE:

- At least three (3) years functioning at an executive level and five (5) years in a senior management position with responsibility for marketing, sales. Operation of fuel distribution products and services will be an asset.
- Experience in at least one (1) project for the development and launch of a new product or service.
- Experience in the state energy sector will be an asset.

If you meet the above requirements, please send application to <https://www.caribbeanjobs.com/PreviewJob.aspx?id=198715> no later than Wednesday, November 27th, 2024

Full details of the position including qualifications, experience and competency requirements can be found on the site.

Contact: Hyacinth Guy Human Resource Company at 868 681 4723 or email hyacinthguy@gmail.com for any further details you may need before you apply.