



For all life's journeys

Employment Opportunity

We are inviting suitably qualified nationals of Trinidad and Tobago to apply for the following position:

GENERAL MANAGER- LUBRICANTS

The General Manager – Lubricants will lead the Lubricants (LUBE) Business Unit to achieve “best in class” levels of availability, reliability, product-quality, service, efficiency and profitability in the distribution of petroleum-based lubricants and related products to the people and businesses of Trinidad and Tobago.

RESPONSIBILITIES INCLUDE:

- Developing compelling, competitive and pragmatic customer value propositions and strategies for the lubricants manufacturing and distribution business.
- Mustering and managing appropriate human, financial, technical, brand, suppliers and other resources to implement the BU's strategy.
- To manage the on-going operations and development of the Business Unit's infrastructure to fulfil the role's mandate.
- To design and implement sound governance and risk management mechanisms to ensure the integrity and sustainability of the lubricants manufacturing and distribution business.
- To collaborate with other NP leaders to maximize the overall performance and welfare of NP.
- Providing active, inspiring and effective leadership to the Business Unit team, its suppliers, its customers and its other key stakeholders.
- Stay well informed about the needs, desires, perceptions and opinions of the Business Unit's target markets, and the activities and intentions of NP's lubricants manufacturing and distribution business competitors.
- Developing and recommending strategic plans, operational plans and budgets for the activities and resources required to develop, grow and sustain the business in alignment with NP's overall corporate strategy.
- To actively direct and manage the Business Unit's staff in accordance with NP policies and practices to acquire, develop and retain the skills, knowledge and attitudes required to operate a “best in class” fuel distribution business.
- To actively direct and manage the marketing of appropriate products, services and brands in alignment with NP's overall brand strategy.
- To actively direct, manage, refine or reengineer, and maintain the Business Unit's Business Model and related technological, civil and other physical infrastructure in support of the Business Unit's strategies and plans.

- To actively direct and manage the development and maintenance of relationships with strategic business partners and suppliers.
- To Develop, maintain, utilize and direct the utilization of appropriate and effective management information sources, strategy management practices and operational performance management practices.
- To Develop, maintain, utilize and direct the utilization of appropriate governance, risk management and health and safety practices to protect the Business Unit's human, financial and physical assets.
- Participating actively, fully, objectively and collaboratively in leading NP in the execution of its Corporate Strategy and the achievement of its strategic and operational business objectives.

THE SUCCESSFUL CANDIDATE MUST IDEALLY POSSESS:

- First Degree in Engineering (preferably Chemical or Petroleum), Business Management or Marketing (or the demonstrable equivalent in experience).
- Master Degree in Business Administration or Marketing.
- Desirable: Certification in Change Management.
- At least three (3) years in an analytical, technical or sales role directly related to petroleum-based vehicle fuel products
 - Experience in at least one (1) project for the development and launch of a new product.
 - Experience in at least one (1) project for Service Level and/or Customer Service Improvement.
- At least five (5) years in middle or senior management positions responsible for the marketing, sales and/or operation of lubricants manufacturing and distribution.
- At least three (3) years in Executive position with P&L responsibility.
- Desirable: At least one (1) year experience in working with or for Government
- Ministries and/or agency involved in the Energy Sector.

If you meet the requirements, email a complete résumé with cover letter no later than 2026 March 06 to:

General Manager Human Resources & HSSE
Trinidad & Tobago National Petroleum Marketing Company Limited
NP House, National Drive
Sea Lots , PORT-OF-SPAIN

EMAIL: vacancies@np.co.tt

N.B. Only suitable applicants will be contacted.